

Alexison Pan

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EDUCATION

University of Southern California, Marshall School of Business

Bachelor of Science in Accounting & Finance, Minor in Disruptive Innovation

Honors: Dean's List, Presidential Service Award

Relevant Coursework: Microeconomics for Business, Applied Business Statistics, Advanced Business Finance, Financial Accounting, Managerial Accounting, Marketing Fundamentals

SAT: 1520 [Math 780 English 740]

Los Angeles, CA

Aug 2023 - May 2027

GPA: 3.90

WORK EXPERIENCE

July AI

Growth

Los Angeles, CA

Apr 2025 - Present

- Upskill and reskill students that are interested in careers within the AI industry by leading growth strategy in Southern California region.
- Drive brand awareness initiatives through digital/in-person campaigns and partnerships to target July AI user growth (100+ signups).

Sellside Group, LLC

M&A Summer Analyst

Dallas, TX

May 2024 - Aug 2024

- Sourced and cultivated relationships with LMM clients (<\$50M revenue) by attending 10+ meetings; gained insight into growth strategies.
- Partnered with senior leadership to prepare buy/sell side proposals and CIMs for companies in the packaging and marketing industries.
- Conducted comprehensive market research and financial analysis for 4 existing clients to evaluate growth opportunities and revenue trends.

Vermilion Rock Advisors

Investment Banking M&A Intern

St. George, UT

Jan 2024 - May 2024

- Analyzed and sourced market data on 250+ LMM companies that fit acquisition criteria for PE clients (industry, size, geography, revenue).
- Crafted reports on historical and forecasted M&A activity in manufacturing industry to identify growth and investment opportunities.
- Constructed and delivered a presentation pitching an upturn in M&A activity within the next 3 years in the manufacturing industry.

Hadee

Intern - Team Leader

San Diego, CA

May 2023 - Aug 2023

- Spearheaded development of AI tutoring app for standardized tests; led a software engineering team of 5 interns to design user interface.
- Organized and directed weekly meetings to gather feedback and ensure milestones were met; fostered high levels of team satisfaction.
- Forecasted potential impact of AI on education and proposed ideal business model to company founder; influenced direction of project.

LEADERSHIP & INVOLVEMENT

Trojan Finance Academy (FKA Trojan Investing Society Mentorship Program)

Class of 2027 Kilmer and Coleman Scholar

Los Angeles, CA

Nov 2024 - Present

- Accepted into Marshall Finance Career Hub flagship program consisting of USC's top 60 students pursuing careers in investment banking.
- Engage in rigorous weekly finance curriculum, 1-on-1 mentorship, and recruiting treks to investment banking firms in NYC, SF, and LA.

Project Wall Street

Fellow

New York, NY

July 2024 - Present

- Selected as 1 of 35 students in the inaugural cohort; engage in investment banking training led by industry professionals from various banks.
- Participate in workshops and networking events to connect with investment banking professionals and stay apprised of market trends.

Business SC

Director of Activities

Los Angeles, CA

Aug 2023 - May 2024

- Augmented growth of club for students interested in business career paths by organizing informational panels and fireside chats.
- Proactively established and sustained relationships with professionals in industries such as investment banking and venture capital.
- Arranged multiple speaker events with industry professionals in consulting and investment banking; 20+ students in attendance.

University of California San Diego

Research Assistant

San Diego, CA

July 2022 - Sep 2022

- Collaborated with Rady School of Management professor in researching and analyzing impact of ransomware attacks on healthcare sector.
- Reviewed academic journals and research papers on ransomware attacks, pinpointed key trends and vulnerabilities within hospital systems.
- Discovered ransomware attacks due to outdated hospital technology and inadequate staff training, summarized findings and solutions.

Project Elimin8

Founder

San Diego, CA

Sep 2021 - Dec 2024

- Founded and directed a food donation non-profit to help reduce food waste within the community; 15,000+ lbs of excess food donated.
- Cultivated and sustained partnerships with 10+ organizations including Panera Bread, Susie Cakes, Jimbo's, Cute Cakes Bakery & Cafe, etc.
- Analyzed food waste trends and discovered small stores particularly struggle with excess food; focused on partnering with small businesses.
- Expanded reach by recruiting 6 other team members and representatives to deliver donations and contact grocery stores and restaurants.

SKILLS & INTERESTS

Skills: Microsoft Office | Adobe Illustrator | Market Analysis | Python | Figma | Chinese (Fluent) | Spanish (Conversational)

Interests: Exploring National Parks | Creating Food Concoctions | Skiing | Premier League | Marathon Training | USC Sports | Hip-Hop Music